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Carl Erik Heiberg is a counsel in O'Melveny's Shanghai office. His practice areas include Mergers and Acquisitions, Foreign Direct Investment in China, Fund Formation and Private Equity Investment. Prior to joining O'Melveny, Carl clerked for a New York State Supreme Court Justice for two years. He also worked in the Shanghai office of another law firm for approximately four years before attending law school.

Illustrative Professional Experience

- A US-based pharmaceutical development, manufacturing and packaging service contract company on its offshore joint venture with a China-based pharmaceutical contract research company, and the joint venture's establishment of a wholly-owned China subsidiary
 - One of the world's largest fragrance corporations on its acquisition of a leading Chinese skin care company
 - A US Fortune 500 company on multiple joint ventures, acquisitions and strategic alliances in China
 - A US-based business intelligence software company on its sale of assets and transfer of employees in China, as part of a worldwide spin-off of one of its business lines
 - A US publicly listed semiconductor company on the sale of assets in China, as part of the worldwide sale of one of its product lines
 - One of the world's leading executive coaching companies on the disposition of its China assets and the license of its brand to the Chinese buyer
 - A US publicly listed Chinese R&D outsourcing company for global pharmaceutical companies in its planned acquisition by a US publicly listed American drug R&D company
 - A German semiconductor company on the distressed sale of its interests in a Chinese wholly-owned subsidiary and a Sino-foreign joint venture company
- A leading international lock company based in Sweden on its acquisition of a China door closer business
 - A Chinese shipping company in reviewing and renegotiating its contracts with major container leasing companies headquartered in the US and Europe

Professional Activities

Law Clerk, Honorable Jane S. Solomon, New York State Supreme Court

Author, Practice Note, "Due Diligence Process In China Acquisitions," *Practical Law* (2014)

Co-Author, "China Tightens Restrictions on Foreign Representative Offices," the China Business Review (September-October 2010)

Co-Author, "Ministry of Culture Issues Comprehensive Regulation on Online Games," Asia IP (September 2009)

Author, Note, "American Films in China: An Analysis of China's Intellectual Property Record and Reconsideration of Cultural Trade Exceptions Amidst Rampant Piracy," 15 Minn.J.Int'l L.219 (2006)

Articles Editor, *Minnesota Journal of International Law*

Teacher, Brooklyn Technical High School, Brooklyn, New York (1996-98)

Language, Mandarin Chinese

professional focus

Mergers and Acquisitions
China

education

University of Minnesota, J.D.: *cum laude*

The Johns Hopkins University - Nanjing University Center for Chinese and American Studies, Certificate, International Relations

Swarthmore College, B.A., Economics and Chinese Studies

admitted

New York

publications

China's State Council Relaxes Foreign Investment Capital Requirements (China Practice Alert)

China's Ministry of Culture Issues Comprehensive Regulation on Online Games (China Publications)

PRC State Council Issues New Rules Encouraging Foreign Investment (China Practice Alert)

China Tightens Restrictions on Foreign Representative Offices (Foreign Direct Investment Alert)