



## Andrew Dolak

Partner

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Companies turn to Andrew Dolak for his insider perspective of the technology industry, having spent 15 years in the computer industry before pursuing law. That technical and business experience informs his structuring and negotiation of technology-related transactions, including the acquisition and sale of technology companies and intellectual property; the development, licensing, and implementation of technology, software and other intellectual property; and commercial transactions such as distribution, OEM, manufacture, supply and service agreements. He also advises clients with respect to enterprise software license and implementation agreements, and IT and business process outsourcing.

Andrew's technology transactions have involved clients in a broad range of industries, including the software, semiconductor, gaming, entertainment, automotive, utility, telecommunications, hospitality, financial services, real estate, pharmaceutical and health care industries.

Andrew has assisted clients in outsourcing almost all information technology functions, including data center operations, network operations, desktop support, telecommunications services, call center services, and application maintenance and development services. He also has assisted clients in outsourcing other business processes, including human resources, call center and financial services.

### Admissions

*Bar Admissions*

California

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### Education

Loyola University, J.D.: *cum laude*;  
Order of the Coif; *Loyola Law Review*

Long Beach State University, B.S.:  
*cum laude*; Outstanding Graduate in  
Finance

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## Experience

- Auto Club of Southern California in its strategic alliance with Delphi for the development and implementation of automotive telematics systems and services
- Broadcom Corporation in the structuring of its GPS service business contracts with Hitachi, Sprint and Ericsson
- Cinemark in its Latin America digital cinema deployment agreements with Sony, Paramount, Universal, Fox, Warner Bros. and Disney
- CodeRyte in its software license agreement with the University of Texas Hospital System
- Conexant Systems in the sale of its Broadband Access product lines to Ikanos Communications
- Digital Globe in its joint venture and licensing arrangement with Saab to create global 3D mapping products
- Marriott International in the outsourcing of its human resources functions in North America to Hewitt-Exult
- Middlebury College in its joint venture with K12 to develop and market a catalog of online and electronically delivered foreign language courses
- Napster in its sale to Best Buy and related strategic marketing agreement
- Nissan in the outsourcing of its data center operations, desktop support and application maintenance functions to IBM and Satyam
- Skyworks Solutions in its joint venture and licensing arrangement with Panasonic for high performance filter solutions
- Southern California Edison in its acquisition of SAP system integration services from Deloitte Consulting
- T&E Soft in its license and game development agreement with Disney Interactive for massively multiplayer online games
- Uniloc in its acquisition of a patent portfolio from Silverbrook Research
- Vitesse Semiconductor in its patent cross license agreement with Applied Micro Circuits
- Warner Bros. in its acquisition of Flixster, Rotten Tomatoes and Alloy Entertainment
- Warner Bros. in its master services agreement with Deluxe for post-production and home entertainment services
- Western Digital in its acquisition of Hitachi Global Storage Technologies

## Professional Activities

### Speaker

- "Protecting Trade Secrets and Avoiding Misappropriation," O'Melveny Corporate Counsel Seminar, March 2009
- "Acquiring Software Licenses," O'Melveny Corporate Counsel Seminar, February 2008
- "Application Service Provider Relationships," Internet Business Radio's Business and Technology Hour, March 2004

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**Co-Presenter**

- “Successful Outsourcing,” O’Melveny Corporate Counsel Seminar, June 2007
- “Mastering Human Resources Outsourcing Agreements,” HR Tech 2007 Conference

**Co-Author**

- “Pricing the Outsourcing Deal,” PLI Treatise Chapter, May 2007

**Professor**

- Whittier Law School, “Art and the Law,” Spring 2003

**Member**

- California State Bar, Intellectual Property Section

**Languages**

- German