



Andor Terner

Partner

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Andy Terner has a broad-based transactional practice focused primarily on mergers and acquisitions. In his practice, Andy guides public and private companies, along with private equity sponsors, in their most significant transactional matters, including acquisitions, dispositions, spin-offs, strategic investments and restructurings, as well as capital markets transactions. Andy has represented clients in a broad range of industries, including education, entertainment, healthcare, real estate, retail, technology and transportation.

Andy also frequently provides advice to his clients on corporate governance matters and securities law compliance. He is a resource for strategic business planning with an eye toward the long-term growth and health of his clients' businesses.

Experience

- Alaska Air Group, Inc. in its acquisition of Virgin America Inc.
- Conexant Systems, Inc. in its disposition of its Broadband Access product line to Ikanos Communications, Inc., in multiple capital markets transactions, and in its ultimate sale to an affiliate of Golden Gate Capital
- DigitalGlobe, Inc. in its acquisition of The Radiant Group and in its sale to MacDonald, Dettwiler and Associates Ltd.
- ET Horn Company in the sale of its Fragrance West division followed by the sale of its remaining business to IMCD group.
- Glaukos Corporation in its acquisition of Avedro, Inc.
- International Game Technology in multiple public and private company acquisitions

Admissions

Bar Admissions

California

Education

Stanford University, J.D., 1997: Order of the Coif

University of Michigan, B.B.A., MAcc, 1993: both with honors

- Magma Design Automation, Inc. in its sale to Synopsys, Inc.
- MullinTBG in its sale to The Prudential Insurance Company of America, Inc.
- Napster, Inc. in its sale to Best Buy Co., Inc.
- NextVR Inc. in multiple financing transactions
- QLogic Corporation in its sale to Cavium, Inc.
- Quantenna Corporation in its sale to ON Semiconductor Corporation
- Resources Connection, Inc. in its acquisition of the businesses of Sitrick and Company and Brincko Associates
- Sabra Healthcare REIT, Inc. in multiple capital markets transactions and its acquisition of Care Capital Properties, Inc.
- Seidler Equity Partners in multiple portfolio company transactions
- SMART Global Holdings, Inc. in multiple private company acquisitions
- Sun Healthcare Group, Inc. in the restructuring of its business into two separate public companies, Sun Healthcare Group, Inc. and Sabra Health Care REIT, Inc., in multiple capital markets transactions, and in its sale to Genesis HealthCare, LLC
- Tween Brands, Inc. in its sale to The Dress Barn, Inc.
- Warner Bros. in multiple private company acquisitions and investments
- Western Digital Corporation in multiple public and private company acquisitions
- Yahoo! in multiple private company acquisitions and investments

Professional Activities

Speaking Engagements

- Presenter, “End Game: What You Need to Know When Negotiating the Merger Agreement for a Public Company Sale Transaction,” O'Melveny Public Company Boot Camp series (October 2021)

Honors & Awards

- Recognized as a “Notable Practitioner” in Mergers & Acquisitions and Private Equity by *IFLR1000* (2019-2021)
- Named a “Top Trusted Advisor” in *The Recorder's* Corporate Departments of the Year awards (2017)
- Selected for inclusion in *Super Lawyers – Rising Stars* Editions 2005, 2006, 2007, 2008, and 2010 by *Law and Politics Media Inc.* and published in *Los Angeles* magazine and the Southern California edition of *Super Lawyers*