



Portia Ku

Partner

Hong Kong
D: +1-650-473-2630
pku@omm.com

Portia Ku is an accomplished corporate transactional lawyer who specializes in capital markets, mergers and acquisitions, venture capital and private equity financings. Portia's clients include public and private companies that span a variety of industries, including the technology, life sciences, healthcare, and financial services sectors.

Portia has successfully completed a myriad of deals on behalf of her clients. She applies her expansive technical experience, strategic execution, and dedication to guide clients through highly complex transactions while ultimately helping them achieve their corporate goals.

Experience

IPO Experience (companies):

- Represented Pharmaron in its proposed US\$520 million HK IPO
- Represented eHi Car Services (NYSE: EHIC) in its US\$120 million US IPO
- Represented Montage Technology Group Limited (NASDAQ: MONT) in its US\$81.7 million US IPO
- Represented China Kanghui Holdings (NYSE: KH) in its US\$78.7 million US IPO
- Represented iSoftStone Holdings Ltd. (NYSE: ISS) in its US\$162 million US IPO
- Represented 7 Days Group Holdings (NYSE: SVN) in its US\$127.8 million US IPO

Admissions

Bar Admissions

California
New York
Taiwan

Education

Yale University, LL.M.
National Taiwan University, LL.B.

- Represented Giant Interactive Group Inc. (NYSE: GA) in its US\$1.02 billion US IPO
- Represented WuXi PharmaTech (NYSE: WX) in its US\$212 million US IPO
- Represented Acorn International, Inc. (NYSE: ATV) in its US\$119.4 million US IPO
- Represented Mindray Medical International Limited (NYSE: MR) in its US\$320 million US IPO
- Represented Christine International Holdings Ltd. (1210.HK) in its HK\$400 million HK IPO
- Represented LifeTech Scientific Corporation (8122.HK) in its HK\$283 million IPO on the Growth Enterprise Market of the HKEX
- Represented Besunyen Holdings Company Limited (0926.HK) in its HK\$1.3 billion HK IPO

IPO Experience (underwriters):

- Represented Credit Suisse and Deutsche Bank in US\$174 million US IPO of Tudou Holding Ltd. (NASDAQ: TUDO)
- Represented Morgan Stanley and CICC in US\$132 million US IPO of Concord Medical Services Holdings (NYSE: CCM)
- Represented Credit Suisse and Citigroup in US\$73 million US IPO of Chemspec International Limited (NYSE: CPC)
- Represented Merrill Lynch in US\$108 million US IPO of China Sunergy Co., Ltd. (NASDAQ: CSUN)
- Represented the underwriters in the IPO of CNOOC
- Represented the underwriters in the IPO of Comtech
- Represented the underwriters in the IPO of TravelSky Technology
- Represented the underwriters in the IPO of Sohu.com

Mergers & Acquisitions:

- Represented BlueFocus/Blue Impact in the definitive share exchange agreement to be acquired by a SPAC listed on the NYSE
- Represented the three founders of Nanjing USA, Inc. in their trade sale to Roo Hsing Co., Ltd., a Taiwan listed company
- Represented eHi Car Services Co., Ltd. (NYSE: EHIC) in its US\$937.5 million management buyout transaction
- Represented the two founders of Adicon Holdings Limited in a sale of 66% of the company to a consortium comprised of the Chinese-listed company Meinian Onehealth Healthcare, funds managed by the Carlyle Group, and four Carlyle co-investors
- Represented Vivo Capital, in the consortium's US\$505 million acquisition of Angiotech Pharmaceuticals, Inc., a company specializing in the design and manufacturing of high performance surgical knives and wound closure products
- Represented Pharmaron, in its definitive agreement to acquire a majority stake in Shin Nippon Biomedical Laboratories Clinical Pharmacology Center, Inc. (SNBL CPC)
- Represented Pharmaron, in its definitive agreement with a consortium led by CITIC M&A Fund and Legend Capital, which will invest more than US\$280 million in the company
- Represented Giant Interactive Group Inc. (NYSE: GA) in US\$3 billion going private transaction
- Represented Xitogen Technologies in its sale to Danaher Corporation (NYSE: DHR)

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- Represented China Hydroelectric Corporation (NYSE: CHC) in US\$190 million buyout by controlling shareholder
 - Represented China Kanghui in its US\$816 million acquisition by Medtronic
 - Represented LifeTech in a series of strategic investment transactions with Medtronic, including the sale of HK\$2.18 billion of convertible notes to Medtronic
 - Represented a shareholder group of China Hydroelectric Corporation in a cross-border proxy contest to remove a majority of the members of CHC's board of directors and replace them with directors nominated by the shareholder group. The proxy contest culminated in the shareholder group's proposals passing on all counts, followed by CHC and its management agreeing to settle on terms favorable to the shareholder group

Honors & Awards

- Recognized as a "Leading Lawyer" (2017) and "Highly Regarded" (2018-2020) in Capital Markets and Private Equity by *IFLR1000*

Languages

- Mandarin Chinese
- Taiwanese